

TO WHOM IT MAY CONCERN

For the third time we have had the pleasure of offering Aleksandr Sorokin an internship from 28th January to 31st May 2019.

We assigned the following duties to Aleksandr :

- Social Media Management & Development
- Organization of Digital Marketing campaigns
- Search for new Clients
- Meetings with clients & their representatives
- Work on customer requests (Sales & Charter)
- Negotiations with shipyards to match Client requirements
- Cold callings
- Work with CRM system
- Yacht inspections
- Attending internal company meetings
- Assistance in the day-to-day running of the company

Aleksandr has executed these tasks brilliantly, integrated fully our team and participated with new ideas in our marketing meetings with YACHTZOO's offices in Ft Lauderdale, London and Tokyo. He possesses all the qualities for success in his future career path : highly intelligent, multi-lingual and cultural skilled and pleasant personality.

We give Aleksandr our highest recommendations.

Monaco, 28th May 2019



Kirsten Ringsing – Founding Partner & Broker